

TRUSTED ADVISORS SINCE 1993

INTEGRITY-ACCOUNTABILITY-AUTHENTICITY-CREDIBILITY-IMPARTIALITY-HUMILITY

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Proudly representing the trusted Hender Consulting brand, Justin Hinora, Bernie Dyer, Gill Manser, Trish Retallick and Andrew Reed are one of the most experienced executive recruitment and related human resources consulting teams in South Australia.

The Hender Consulting Team offers six core professional services:

Executive search and recruitment;

Non-Executive Board Director search and recruitment;

Independent executive performance appraisals;

Remuneration benchmarking and advice;

General advice regarding organisational structure, retention, succession, culture and related human resources considerations;

Executive and Non-Executive Contracting Solutions.

Meet our Team



Andrew Reed General Manager



Justin Hinora
Executive Consultant



Bernie Dyer
Executive Consultant



Gill Manser
Executive Consultant



Trish Retallick
Executive Consultant



Julieann Clohesy Executive Support Manager



Debra Robinson Team Administrator

Andrew Reed | 🕾 +61 8 8100 8836 | andrew.reed@hender.com.au | Linkedin.

Andrew joined Hender Consulting as a Senior Consultant in 2002, progressed to the Principal Consultant role and was appointed as General Manager in late 2016. His qualifications include a Bachelor of Economics and a Graduate Diploma in Education.

Andrew has facilitated well over 1,000 consulting assignments with a particular focus on executive and non-executive director search and recruitment, CEO and GM appraisals, remuneration reviews and organisational structure advice. During his time with the firm, Andrew has been entrusted by a diverse range of public and private entities to assist with the appointment of the most pivotal roles in the organisation.

Justin Hinora | 🕾 +61 8 8100 8829 | justin.hinora@hender.com.au | Linkedin.

Justin joined Hender Consulting in 2004 and is one of the firm's most experienced consultants. Throughout his extensive career in executive search and recruitment, which spans beyond his time with Hender, he has earned himself credibility as a highly trusted advisor, consulting to a range of clients large and small, across a broad industry spectrum.

Each and every assignment is different and Justin prides himself as a proactive, resourceful and solution focused consultant, driven to achieve outcomes above and beyond. His contemporary approach to executive recruitment is one of the leading reasons for continued and demonstrated success in sourcing the best candidates possible. His candidate knowledge, reach and networking ability is extensive, and includes interstate and overseas based candidates (both passive and active) keen to return home.

In addition to his extensive experience placing literally thousands of senior executive positions, including some of the most high profile and public appointments, Justin's consulting capability extends to CEO and GM appraisals, remuneration reviews and organisational structure advice.

Justin's qualifications include a Bachelor of Arts with a major in Legal Studies, and a Diploma in Human Resource Management. He is an active member of the Australian Human Resources Institute and regular participant in Australian Institute of Company Directors events.

Bernie Dyer | 🕾 +61 8 8100 8812 | bernie.dyer@hender.com.au | Linkedin.

Commencing her recruitment career in 1997, Bernie is one of Adelaide's most respected and experienced executive recruiters with extensive experience across diverse sectors and disciplines. Her significant consulting career in executive search and selection and associated services is enhanced by in-house roles in recruitment leadership and HR management at the University of South Australia and Bendigo Adelaide Bank. Bernie is widely acknowledged as a highly engaged, knowledgeable, responsive, and ethical consultant.

Returning to Hender in early 2022, Bernie brings significant experience in higher education, human services, financial services, not-for-profit, government, and corporate appointments. She focuses on Director, CEO, C-suite, and senior management search and selection, along with associated consulting services. GAICD qualified, she offers a valuable understanding of contemporary governance and Board dynamics, maintaining her knowledge through regular attendance at Australian Institute of Company Directors events and as a member of AICD and Women on Boards.

Gill Manser | 🕾 +61 8 8100 8825 | gill.manser@hender.com.au | Linkedin

Gill has over 25 years experience as a recruitment consultant in both the executive and administration fields, sourcing candidates for permanent as well as contract roles. Since joining Hender Consulting in 2004, Gill has worked in permanent executive recruitment and search across a broad range of roles and industries including federal, state and local government, professional services, financial services, health, education, the arts, wine, retail and manufacturing.

She has recruited in areas such as human resources, business development, marketing and communications, fund raising and sponsorship, project management, contract management, facilities management, engineering, planning, governance, corporate services and accounting. Prior to joining the recruitment industry, she held generalist human resources positions within the retail sector and state government.

Trish Retallick | 🕾 +61 8 8100 8813 | trish.retallick@hender.com.au | Linkedin.

Trish joined Hender Consulting in 2020 having previously worked alongside Hender lead consultants earlier in her career. She has experience spanning three decades, both in Victoria and South Australia, in recruiting at the executive and administrative levels. Her experience covers senior appointments in a wide range of sectors including state and local government, corporate, professional services, not-for-profit, retail and manufacturing.

In addition to her recruitment capability, Trish brings experience gained through senior administrative positions in government, not-for-profit and industry. She has recently returned from interstate where she led the customer service operation for a significant not-for-profit with a medical research base.

Support Team

The above Consultants are supported by a team of highly experienced executive support professionals who are equipped with the judgement and expertise to effectively, courteously and confidentially interface with candidates and clients (at all levels) in regard to this often complex and sensitive, and always important work.

Team Capability/Experience

In addition to the recruitments listed below (but excessive for the purposes of this document), the Hender Consulting Team has recruited literally hundreds of permanent and temporary contract first, second and third tier professional roles across all corporate disciplines such as finance, IT, human resources, marketing, communications, governance, engineering, project management, executive support, procurement, logistics, supply chain, customer service, etc. The firm is also regularly engaged formally and informally to assist with the search and selection of non-executive board directors.

Hender Consulting's specialist Contracting Division addresses our clients' immediate and future temporary and direct fixed-term contract recruitment needs offering specialist, management and executive contracting solutions, with demonstrated success and expertise across the aforementioned corporate disciplines.

The firm is engaged most weeks in both formal and informal remuneration reviews across a diverse range of management positions up to and including CEO. We are also regularly engaged to conduct independent performance appraisals for senior executives. Another key service line is organisation structure analysis and advice. The nature of these complementary services to our primary recruitment business is such that details are often highly confidential. We can nonetheless provide contact details of clients who have utilised and derived value from these important services.

Over the life of the firm, Hender Consulting has provided remuneration and performance appraisal services to virtually every Council in SA along with a wide array of other public and private entities. Our Team's goal is to tailor a human resource solution that addresses both our clients' immediate and future permanent and contracting/temporary recruitment needs. We believe in dedicating our resources to developing long term partnerships based on an in depth understanding of your needs and through the provision of professional value added services. We offer our vast knowledge of candidates within the Adelaide market and with this reliability, responsiveness, transparency, and communication on the availability of quality resources. Whilst the organisation predominantly services clients whom have a presence in South Australia, it has both the capability and experience to undertake assignments in other States and Territories of Australia and overseas.

Notable senior appointments/recruitments (in reverse chronological order) facilitated by one or more members of this Team include:

CEO or equivalent roles

Royal Life Saving SA Mellor Olsson Lawyers

MADEC Australia

Leaders Institute of South Australia

St George College St John's Grammar School

Guildhouse

Rural Doctors Workforce Agency Australian Refugee Association Pulteney Grammar School

MADEC Australia Country Home Services Tatachilla Lutheran College

Signs Inc. Care 24-7 GPEx Limited Bentleys SA/NT

St Columba College
Living Waters Lutheran College

Unity College Copper Coast Council Concordia College

Australian Medical Association – South Australia

Nature Play SA COTA SA

Light Regional Council

Veterinary Surgeons Board of South Australia

RSPCA SA Maxima Guildhouse Siblings Australia Inc

Architectural Practice Board of SA

Endeavour College Basketball SA Racing SA Chief Executive Officer

Chief Executive

Chief Executive Officer Chief Executive Officer

Principal

Principal General Manager (CEO)

General Manager Chief Executive Officer

Principal

Chief Executive Officer Chief Executive Officer

Principal

Chief Executive Officer Chief Executive Officer Chief Executive Chief Executive Officer

Principal Principal Principal

Chief Executive Officer
Principal Concordia Campus
Chief Executive Officer
Chief Executive Officer
Chief Executive
Chief Executive

Registrar

Chief Executive Officer Chief Executive Officer General Manager / CEO Chief Executive (GM)

Registrar Principal

Chief Executive Officer Chief Executive Officer The Bend Motorsport Park Benson Radiology MS Society of SA & NT Inc. Australian Grape and Wine Inc. Adelaide Symphony Orchestra

Can:Do Group

Association of Independent Schools of South Australia

SHINE SA Palliative Care SA

Lutheran Education SA, NT & WA St Peter' Collegiate Girls' School

Annesley Junior School Nature Foundation Sportsmed SA

Carers and Disability Link Inc **Boandik Incorporated**

North Eastern Community Hospital

Central Adelaide Waste and Recycling Authority

Saint Ignatius' College City of Tea Tree Gully Barossa Village **Bedford Group** StudyAdelaide Habitat for Humanity

CCW Co-operative Limited HomeStart Finance LHI Retirement Services Dr Jones & Partners

HILT CRC

Blackfriars Priory School

JusticeNet SA

Almond Board of Australia

Adelaide PHN Scouts SA UnitingSA **Uniting Country SA** Cohen Group

Courts Administration Authority

Access 2 Place Housing

Construction Industry Training Board HomePlace Living Supports

Centacare Catholic Family Services

YourPlace Housing Ltd Lighthouse Disability Cochrane's

Department of Human Services

Beaumont Tiles Holiday Explorers Scouts SA

Resthaven Incorporated Credit Union SA Fairmont Group

Estates Development Co. (1948) Pty Ltd

Coorong District Council St Dominic's Priory College St John Ambulance Australia SA **Pulteney Grammar School**

Mitolo Wines

Australian Dental Association SA

Teachers Registration Board of South Australia

St Mark's College St Ann's College Mellor Ollson Lawyers Pedare Christian College Minda Incorporated District Council of Elliston Pedare Christian College

South Australian Housing Authority

Suneden Specialist School

Helping Hand

King's Baptist Grammar School

ACH Group

Department for Environment and Water State Library of South Australia

Chief Executive Officer Chief Executive Officer Chief Executive Officer Chief Executive Chief Executive Chief Executive Officer Chief Executive Chief Executive Officer **Executive Officer** Executive Director (CEO)

Principal Principal

Chief Executive Officer Chief Executive Officer

Chief Executive Officer

Principal

Chief Executive Officer Chief Executive Chief Executive **Executive Officer** Chief Executive Officer Chief Executive Officer

Principal Chief Executive Chief Executive Officer Chief Executive Officer Chief Executive Officer Chief Executive Officer Chief Executive Chief Executive Officer

State Courts Administrator (Chief Executive)

Chief Executive Officer Chief Executive Chief Executive Officer Director (CEO) Chief Executive Officer Chief Executive Officer Chief Executive Officer Chief Executive Chief Executive Officer

Executive Officer Chief Commissioner Chief Executive Officer Principal

Chief Executive Officer

Principal General Manager Chief Executive Officer Registrar (CEO) Head of College Principal (CEO) Chief Executive Officer

Principal

Chief Executive Officer Chief Executive Officer

Principal Chief Executive Principal

Chief Executive Officer

Principal

Chief Executive Officer Chief Executive Director

Schild Estate

Latrobe Health Services Glenelg Golf Club Dairysafe Arthritis SA

Berri Barmera Council

District Council of Loxton Waikerie

District Council of Grant Barkuma Inc Carrington Cottages

SATAC SIDS and Kids Basketball SA CCW Co-operative Ltd Cohen Group

Wolf Blass Foundation Inc

Tynte Flowers
Police Health
City of Victor Harbor
City of Port Lincoln
Pineview Village
LHI Retirement Services
HAMB Systems Limited
Saint Ignatius' College
Woodcroft College

Leaders Institute of South Australia

Southern Cross Care Barossa Village Inc St John's Grammar School

Guildhouse

Department for Education & Child Development Department for Education & Child Development

Alwyndor

Alexandrina Council Glenelg Golf Club TechInSA

St John Ambulance Service

RSPCA (SA)

Leading Aged Care Services SA

Fertility SA
Heart Foundation
Annesley Junior School
Queen Adelaide Club
Kain Lawyers

Water Research Australia Westminster School Blackfriars Priory School

South Australian Chamber of Mines and Energy

Aged Care Industry Association

Regional Development Australia – Limestone Coast

Wakefield Regional Council
Dairy Authority of South Australia
Community Business Bureau
University Senior College
Benson Radiology
Council Solutions

Aged & Community Services SA Aged Rights Advocacy Society

Structural Group
Vinehealth Australia
Cleanseas Tuna
City of Charles Sturt
Harvest Christian School

St Columba Arts SA

Department for Education & Child Development

City of Port Adelaide Enfield

ECH Inc United Way SA

Australian Dental Association, SA Adelaide Showground Farmers Market

Department of Environment, Water and Natural Resources

Mt Lawley Golf Club

Australian Grape & Wine Authority

Clelands Lawyers

Chief Executive Officer
Chief Executive Officer
General Manager
Chief Executive Officer

General Manager Chief Executive Officer Chief Executive Officer Chief Executive Officer Chief Executive Officer Chief Executive Officer

Executive Manager - Wolf Blass Gallery & Museum

Chief Executive Officer
Chief Executive Officer
Chief Executive Officer
Chief Executive Officer
Executive Officer
Chief Executive Officer
Chief Executive Officer
Chief Executive Officer (twice)

Principal
Strategic Leader
Chief Executive Officer
Chief Executive Officer (twice)

Principal
Executive Director

Principal

Principal, Adelaide Botanic High

Principal, Australian Science & Mathematics School

General Manager Chief Executive Officer General Manager Chief Executive Officer Chief Executive Officer (twice)

Chief Executive State Manager CEO

Interim CEO
Principal
General Manager
General Manager
Chief Executive (multiple)

Principal Principal

Chief Executive Officer
Chief Executive Officer
Chief Executive Officer
Chief Executive Officer
Chief Executive
Chief Executive
Chief Executive Officer
Principal

Chief Executive Officer
Chief Executive Officer

Divisional Chief Executive Officer

Chief Executive Officer General Manager Chief Executive Officer Managing Director Chief Executive Officer

Principal Principal Executive Director

Executive Director, Learning & Performance Improvement

Chief Executive
Chief Executive Officer
Chief Executive Officer
General Manager
Chief Executive
General Manager
Chief Executive
General Manager
Chief Executive
Practice Manager

Renewal SA Kooyonga Golf Club Ninti One Ltd Nature Play SA ElectraNet SA

Motor Trade Association Teachers Registration Board of SA

Legacy

Inclusive Directions

Waltja

The Architectural Practice Board of South Australia

Courts Administration Authority of SA

Council Solutions

Pulteney Grammar School City of Tea Tree Gully

Adelaide Symphony Orchestra

Regional Development Australia – Whyalla and Eyre Peninsula

City of Port Lincoln

Australian Institute of Company Directors of SA Inc

Electronics Industry Association Ltd South Australian Museum Royal Society for the Blind SA

Catherine House Community Support Inc

Insurance and Membership Services

Data Action

Adelaide University Union

Grape & Wine Research and Development Corporation

AnglicareSA COTA SA

Northern Areas Council Taxi Council SA

Rural City of Murray Bridge

MADEC

Credit Union SA Adelaide Festival Securatrak

Walford Anglican Girls' School

Seven Hill Winery

The Barossa Community Co-op

State Opera of SA

Essential Services Commission of SA

Uniting Church in Australia Royal Flying Doctor Service Barossa Enterprises City of Salisbury Schild Estate Wines

District Council of Tumby Bay

SA Water St Andrew's School Annesley College Ausco Modular

District Council of Streaky Bay District Council of Barunga West

Barkuma Inc Leveda Inc Adelaide Shores WorkCover SA District Council of Cleve **EMA Consulting**

Australian Festival for Young People

Trinity College

Multiple Sclerosis Society of SA & NT South Australian Cricket Association

Eldercare Inc

Adelaide Central Market Authority

Mullins Wheels Pty Ltd Creeks Pipeline Company Aboriginal Foundation of SA

Australian Centre for Social Innovation

GP Partners

Port Adelaide Football Club

Trees for Life

Civil Contractors Federation SA

Homestart Finance

Chief Executive General Manager Managing Director **Chief Executive** Chief Executive Chief Executive Chief Executive/Registrar

Chief Executive (2 times) Chief Executive Chief Executive Registrar Chief Executive

Principal (3 times over 12 years)

Chief Executive

Chief Executive

Chief Executive (3 times over 12 years)

Chief Executive Chief Executive State Manager SA/NT **Executive Director** Director/CEO (2 times) Chief Executive Chief Executive Chief Executive Officer Chief Executive Officer Chief Executive

General Manager (multiple)

Chief Executive (4 times over 12 years)

Chief Executive Chief Executive Chief Executive Officer Chief Executive Officer Chief Executive (2 times)

Chief Executive Chief Executive Chief Executive General Manager Principal General Manager Chief Executive Chief Executive **Chief Executive**

CEO / General Secretary Chief Operating Officer

Chief Executive Officer Chief Executive General Manager Chief Executive Chief Executive Principal (2 times) Principal (3 times) SA General Manager Chief Executive Officer Chief Executive Officer Chief Executive Officer Chief Executive Officer Chief Executive (2 times) Chief Executive (2 times) Chief Executive (2 times) General Manager (2 times)

General Manager

Principal Chief Executive Officer Chief Executive Chief Executive Officer Chief Executive Officer Chief Executive Officer General Manager **Chief Executive** Chief Executive Chie Executive Officer Chief Operating Officer Chief Executive Officer Chief Executive Officer

Chief Executive Officer

Pedare College City of Holdfast Bay District Council of Cleve

Northern Adelaide and Medicare Local District Council of Coober Pedy

Town of Walkerville City of Mitcham

Royal Agricultural & Horticultural Society

Seniors Information Service Stirling District Hospital Adelaide Film Festival

Unibooks

Adelaide Festival Centre

Northern Adelaide Manufacturing Industry Group

Naval, Military & Naval Club of SA Hills Christian Community School

Bremerton Wines Special Olympics SA Pendelton Estate

Royal District Nursing Service Real Estate Institute of SA

Town of Gawler

Johnson Winter & Slattery Eynesbury College St John's Grammar School Police Credit Union

Scouts SA

South Australian Tourism Commission

Flinders Partners Legacy Club of Adelaide City of Unley Adelaide City Council St George College The Adelaide Club Port Adelaide Football Club

Fisher Jeffries

Johnson Winter & Slattery

CARA AMA (SA) Inc Minda Inc SCOSA

Royal Zoological Society of SA Inc

Adelaide Festival Centre

Cando4Kids

Guide Dogs Association of SA & NT

District Council of Mallala Olympic Industries National Jet Systems Thoroughbred Racing SA

ITEK Pty Ltd

General Practice SA Inc

SA Health & Community Services

Barossa Council Whyalla City Council

Carclew Finlaysons

Adelaide Central & Eastern Division of General Practice

Police Credit Union

South Australian Chamber of Mines & Energy

Built Environs Le Messurier Timber Co Trees for Life Elders Rural Bank Ltd Petratherm Ltd

Adelaide Central & Eastern Division of General Practice

Wine Grape Growers' Australia Inc

Adelaide Fringe

District Council of Yorke Peninsula

Naracoorte Health Service Inc

Thomson Playford

Autism Association of SA Inc

Orana Inc

Lynch Meyer Lawyers

YHA of SA

Principal (3 times) Chief Executive Chief Executive Officer Chief Executive Officer Chief Executive Officer Chief Executive Chief Executive **Chief Operating Officer** Chief Executive Officer

Director / Chief Executive Officer

Chief Executive Officer

Chief Executive

Chief Executive General Manager General Manager Principal Chief Executive State Manager General Manager Chief Executive Chief Executive (2 times) Chief Executive General Manager Principal Principal

Chief Executive Officer Chief Commissioner Chief Executive Chief Executive

Chief Executive (2 times) Chief Executive (4 times) Principal General Manager Chief Executive Officer General Manager General Manager Chief Executive Officer Chief Executive Officer Chief Executive Officer

Chief Executive Officer (2 times)

Chief Executive Chief Executive Officer Chief Executive Officer Chief Executive Officer Chief Executive Officer

Chief Executive Officer

Chief Executive Officer / General Manager

Chief Financial Officer Chief Executive **Chief Executive**

Director / Chief Executive Officer

Chief Executive Officer Chief Executive Officer Chief Executive Officer Chief Executive Officer Chief Executive Chief Executive Officer Chief Executive Officer

Chief Financial Officer & Company Secretary

Managing Director Chief Executive Officer **Executive Director** Fringe Director Chief Executive Officer Director, Art Gallery of SA Chief Executive Officer Chief Executive Chief Executive Chief Executive Officer

Chief Executive

Chief Executive

South Australian Tourism Commission

Adelaide Cemeteries Authority Community Access Services Alice Springs Town Council Tatiara District Council Office of Public Employment Royal Zoological Society of SA Inc Land Management Corporation

City of Prospect City of Burnside

Eastern Eyre Health & Aged Care Inc Royal South Australian Deaf Society Inc

Repatriation General Hospital Naracoorte Lucindale Council Austraining International Pty Ltd

Prince Alfred College Port Adelaide Magpies St Peter's College ARA Jobs Kelly & Co Lawyers Eastwaste

District Council of Mt Barker

Aged Care & Community Services SA & NT

Minter Ellison

SA Harness Racing Authority SA Greyhound Racing Authority Adelaide Hills Council

District Council of Naracoorte

City of Happy Valley & Noarlunga (Onkaparinga)

Chief Executive - World Police & Fire Games

Chief Executive Officer Chief Executive Officer Chief Executive Officer Chief Executive Officer Chief Executive Chief Executive Chief Executive

Chief Executive Officer

Chief Executive Officer Principal Chief Executive Head (Principal) Chief Executive Chief Executive Chief Executive Chief Executive Officer Chief Executive Officer Chief Executive Officer Chief Executive Officer Chief Executive

Chief Executive Officer Chief Executive Officer Chief Executive Officer Chief Executive Officer