



LAND DEVELOPMENT MANAGER

JOB & PERSON SPECIFICATION

APRIL 2021



JOB SPECIFICATION

POSITION: LAND DEVELOPMENT MANAGER

REPORTS TO: ACQUISITION AND DEVELOPMENT MANAGER

About Metro Homes

Due to continued growth an opportunity exists to join one of South Australia's leading developer/builder, having most recently been ranked at number 4 in the HIA residential builders in SA in terms of volume. Located in Hindmarsh Square we form part of the Creation Homes Group that operates across 4 states and has a portfolio in excess of \$1.5b. We are a dynamic and high performing team offering clients a diverse range of homes on our land or theirs. Our success comes from our culture, with our staff being acknowledged as amongst the best in the industry and we pride ourselves in our ability to retain our high achievers.

Metro has a distinct advantage in that as a land developer and a builder we control a large proportion of our own land, in addition to having the ability to custom design on clients or our own land. Along with multiple diverse developments on the go, Metro has 3 combined residential masterplanned community projects with values in the order of \$270m to be delivered over the next 7-9 years with acquisitions planned to spur future growth.

The role

We are seeking an energetic and enthusiastic self-starter, someone who can work both autonomously and within a team environment. It is imperative the candidate is the right fit for our culture and preference will be given to those of who can demonstrate a successful track record managing multiple and diverse land development projects of various size. Demonstrated skills in taking initiative, prioritising and multi-tasking are essential.

Key responsibilities of this challenging and rewarding role include:

- Managing all aspects of the development lifecycle, from concept, to design, through to completion.
- Consulting with all stakeholders to ensure projects are developed in a timely manner that is consistent with the acquisition strategy and feasibility.
- Management of external and internal stakeholders.
- Negotiations with relevant authorities.
- Preparing regular reports, budgets, and forecasts for submission to the management team to ensure financial management targets are met.
- Regular analysis of competitor projects and preparation of research reports.
- Contributing to sales and marketing activities as well as the acquisition of future projects.



PERSON SPECIFICATION

First and foremost we are looking for someone with a “can do” attitude, a motivated team player with the following essential attributes:

- Tertiary qualifications in property, engineering or a related discipline.
- Five years’ experience in delivering residential master planned communities. Ideally you will have worked for a builder, developer or engineering consultancy.
- Experience in all facets of land development from design to delivery through to sale and settlement.
- Strong verbal and written communication skills
- Excellent organisational and time management skills and attention to detail. The ability to prioritise effectively and thrive in a busy environment.
- Highly developed problem solving and negotiation skills with the ability to think outside of the square.
- A car and valid driver’s licence

We offer

An energetic workplace that is ideal for the right candidate to foster their career, we see ourselves as an employer of choice and you will be amongst like-minded thinkers who enjoy the challenge the industry presents. Attractive salary and benefits will be in line with experience.



HOW TO APPLY

Applications should be addressed to Justin Hinora. Please visit henderconsulting.com.au to apply.

For a confidential discussion, please call (08) 8100 8827.

Please Note

Your application will be automatically acknowledged by a return email.